

# Your Award Winning Insurer



IMPORTANT INFORMATION: PLEASE READ THE FOLLOWING INFORMATION BEFORE COMPLETING THIS PROPOSAL

### A. Your Duty of Disclosure

Before you enter into an insurance contract, you have a duty to tell us anything that you know, or could reasonably be expected to know that may affect our decision to insure you and on what terms.

You have this duty until we agree to insure you.

You have the same duty before you renew, extend, vary or reinstate an insurance contract.

You do not need to tell us anything that:

- reduces the risk we insure you for; or
- · is common knowledge; or
- we know or should know as an insurer; or
- we waive your duty to tell us about.

### If you do not tell us something

If you do not tell us anything you are required to, we may cancel your contract or reduce the amount we will pay you if you make a claim, or both.

If your failure to tell us is fraudulent, we may refuse to pay a claim and treat the contract as if it never existed.

### B. Claims Made and Notified Policy

This proposal form is for Professional Indemnity Insurance on a "Claims made and Notified" basis. This means that the policy covers you for claims made against you and notified to the insurer during the period of cover. It does not provide cover for:

- claims arising from an event which occurred before the policy's "retroactive date" where such a date is specified in the schedule;
- claims made after the period of cover expires (even where the event giving rise to the claim occurred during the
  period of cover);
- claims made, threatened or intimated before the period of cover commenced;





- claims arising from facts or circumstances of which you first became aware before commencement of the policy
  and which you knew or ought reasonably to have known, had the potential to give rise to a claim under the policy of
  any previous policy;
- claims arising from circumstances noted on the proposal form or any previous proposal form.

### C. Subrogation Agreements

Where another person would be liable to compensate you for any loss or damage otherwise covered by the insurance, but you have agreed with that person either before or after the loss or damage occurred that you would not seek to recover any monies from that person, the Insurer will not cover you under the insurance for such loss or damage.

### D. Privacy Statement

Berkley Insurance Australia handles your personal information in a responsible manner and in accordance with the Privacy Act 1988 (Cth).

#### Consent

By requesting us to provide you with insurance and insurance related services, you consent to the collection, use and disclosure of personal information you have provided to us for the purposes set out in our Privacy Policy.

### How we collect your personal information

Generally we collect personal information from you or your agents. Personal information may also be collected by us from our agents and service providers; other insurers and insurance reference bureaus; third parties who may claim under your policies; service providers who assist us in investigating, processing and settling claims; third parties who may be arranging cover for a group that you are part of; statutory, regulatory and law enforcement bodies and from publicly available sources.

### Why we collect personal information

The personal information we collect enables us to provide our products and services. This may include processing and settling claims; offering products and services that may be of interest to you and conducting market research for products and services that may be relevant to you.

You can choose not to receive product or service offering from us by calling (02) 92758500 Eastern Standard Time 9am to 5pm Monday to Friday inclusive. For further information, you can access our Privacy Policy at www.berkleyinaus.com.au

### Who we disclose your personal information to

Your personal information may be disclosed to other parties with whom we have business arrangements for purposes set out in the paragraph above. These parties may include insurers, intermediaries, reinsurers, related companies, our advisers and parties involved in claims assessment, processing, investigation and settlement. Where required by law, we may also disclose information to government, law enforcement, dispute resolution and statutory or regulatory bodies.



### Personal information about others

Where you provide personal information about others, you represent to us that you have made them aware that you will do so, the types of third parties we may disclose it to together with the purposes we and our third parties use it for, how they can access such information and how complaints can be made

Where you provide sensitive information about others, you represent to us that you have obtained their consent. If you have not, and will not do so, you must tell us before you provide the sensitive information.

### Overseas Disclosure

Your personal information may be disclosed to other companies in the Berkley group, reinsurers and service providers that may be located in Australia and overseas. The countries this information may be disclosed may vary from time to time but may include the United States of America and other countries where the Berkley group has a presence.

Any information disclosed may only be used for the purposes detailed above.

### Accessing your personal information and dealing with complaints

You may request access to the personal information we hold about you by calling us at any time.

Our Privacy Policy details how you can make a complaint about a breach of the privacy principles as set out in the Privacy Act 1988 (Cth) and our complaints process.

Our Privacy Policy is available at www.berkleyinaus.com.au

#### **Contact Details**

Berkley Insurance Australia

Level 7, 321 Kent Street

SYDNEY NSW 2000

Ph: 02 9275 8500

Fax: 02 9261 2773

Email: australia@berkleyinaus.com.au

Web site: www.berkleyinaus.com.au

**Sydney** Tel. (02) 9275 8500

sydney@berkleyinaus.com.au

Melbourne

Tel. (03) 8622 2000 melbourne@berkleyinaus.com.au Brisbane

Tel. (07) 3220 9900 brisbane@berkleyinaus.com.au

Perth

Tel. (08) 6488 0900 perth@berkleyinaus.com.au Adelaide

Tel. (08) 8470 9020 adelaide@berkleyinaus.com.au



# SECTION 1 - GENERAL DETAILS

1.	. Please provide the following details:							
	Name of proposer(s)	to be covered	AE	BN	Date established			
2.	Main address of the pro	poser and any	other ad	ldresses:				
	Principal address:							
	Other addresses:							
	Email address:							
	Website address:							
3.	Individual, partner, princ	cipal, director, (	consulta	nts' details:				
	Name		Age	Qualifications Date(s)		Length of Service		се
	Nume			Qualifications	Qualified	This practice	Previou	ıs practice
	Please attach CV wher qualifications.	e the proposer	has bee	n established less than 3	years and/or	where any individua	l has no	relevant
4.	Number of employees s	plit between th	ne follow	ring:				
	Principals/Directors	Qua	alified St	aff Administr	ative	Contractors	$\neg$	Total
5	Is the proposer connect	ed or associat	ed (finar	ncially or otherwise) with	any other ent	itv?		
Ο.								
	No □ Yes □ If yes	, is cover requi	red for a	ny work undertaken for a	ny associated	d entity?		
	No □	Yes □ If ye deri	•	e provide full details inclu	ıding nature o	of the work undertake	en and in	come



6.	During the past 6 years has the proposer's name been changed, has any other business been purchased and/or has any merger or consolidation taken place?									
	No □ Yes □ If yes, please prov	vide details:								
7.	After full enquiry is the proposer present principal, partner, direct	-		esty, bankrup	tcy or admini	stration (	order appli	cable to	any pa	st or
	No □ Yes □ If yes, please pro	ovide details:								
8.	After full enquiry has any princip past 10 years?  No □ Yes □ If yes, please p	·	·	oyee been ch	arged with or	convicte	ed of any cr	iminal o	ffence	in the
SE	CTION 2 - THE BUSINESS	: WORK U	NDERTAKEN							
1.	Please provide the proposer's to	tal revenue (	turnover) in eac	ch of the fina	ncial years de	erived fro	m clients b	ased in:	,	
		Last F	inancial Year	Curr	ent Financial	Year	Comir	ng Financ	cial Yea	ar
	Financial Year Ended		/		1			1		
	Australia & New Zealand							•		
	USA/Canada									
	UK/Europe									
	Elsewhere:									
	Total									



2.				s of the nature old or licensed					purpose of an	y hardware or
3.		Plaasa provide	a a breakdown	of any work p	erformed <b>out</b>	<b>cida</b> Australia	or work perfe	ormed for clie		
0.		Projec			nover	<u> </u>	ntry Where Wo	1	ountry where locate	
3.	Pl	ease provide a	percentage :	split totalling	100 of the sta SA	te(s) from wh	ich the propos	ser's income is	s generated:	0/S
		INSW	VIC	QLD	JA	WA	TAS	INT	ACI	0/3
	If a.	Is the prop	oser a Capita	/, please answ I Gains Tax sm th))? No □ Y	nall business	-	•	f section 152-	10(1AA) of th	e Income Tax
	b.	business h turnover p	as an aggreg	ousiness indivi ated turnover of I turnovers of a	of less than \$	2,000,000? (A	.ggregated tur	nover is your	Australia wide	annual
4.		ease provide a oposer's busir		of your Revenu	e by the follov	wing major inc	lustry segmen	ts that most e	effectively des	cribe the
		Type of Clier	nt				P	ercentage of	Revenue	
		Government								
		Finance and	Banking							
		Commercial/	Industrial							
		Other								
		Total								



5. Please provide full description of the activities undertaken by the proposer.

	Activity	Percentage (%)	Activity	Percentage (%)
	Application Software Development/Contract Programming		IT General Consultancy	
	Billing Services		IT Project Management	
Ī	Data Communication Services (ISP)		Maintenance Services	
	Data Processing/Warehousing Services/Bureau Services		Managed Services	
Ī	Digital Marketing Services		Network Services	
-	Education and Training		Physical Security Services (CCTV / Acces Control)	s
	Hardware Sales (Own Developed or Exclusive Importer)		Pre-Packaged Third Party Software Sales (reseller)	
	Hardware Sales (Reseller)		Pre-Packaged Software Sales (Own Developed or Exclusive Importer)	
Ī	Help Desk Services		Telecommunication Services	
	Integration Services		Website/Data Hosting	
	Internet / Web Based Cyber Security Provider		Other (please describe below)	
		•		
-	Total			100
6.	Are any of your products or services intended for use  a. industrial control systems and/or SCADA sy  b. motor vehicles, aviation, radar, aircraft, wate  c. any surgical/medical application or equipmed.  d. any pollution control system?  e. any artificial intelligency application or system.	rstems and/or r ercraft, military ent?	robotic?	No
	f. any gambling / wagering system?			No $\square$ Yes $\square$
	g. the provision of any adult content / pornogr	aphic material?	?	No $\square$ Yes $\square$
7.	Do you provide these services to any of the following	customer base	es?	

No ☐ Yes ☐

No □ Yes □

d. Airport Systems No □ Yes □
e. Mining and/or natural resource production No □ Yes □

Public/private utilities or energy provides

Online exchanges and trading platforms

b.

C.



•	your products of services prototypes, experime I Yes □ - If yes, please provide details:	ental or single product iter	ns?
9. Are you inv	volved in any of the following activities?		
a.	Cyber security assessment		No □ Yes □
b.	Cyber penetration testing		No □ Yes □
C.	Cyber response and containment		No □ Yes □
d.	Cyber security consulting (not include resale of	f antivirus software)	No □ Yes □
If Yes	s to any of the above, do you provide these serv	ices to any of the following	ng customer bases:
a.	Banking Financial institutions		No □ Yes □
b.	Public/private utilities or energy provides		No □ Yes □
C.	Online exchanges and trading platforms		No □ Yes □
d.	Airport Systems		No □ Yes □
e.	Mining and/or natural resource production		No □ Yes □
11. Please pro	vide a brief description and contract value for t	.,, -	acts undertaken over the past five (5) year
Brief De	scription	Contract Value (\$)	
12. Does any c	ontract or client represent more than 50% of th	e proposer's annual work	or fees?
No □	Yes □ If yes, please provide details:		



13. Do you engage consultants, sub-contractors or agents?	
No □ Yes □ If yes,	
a) Do you insist such consultants, sub-contractors or agents carry their own professional indemnity insurance? No $\Box$ Yes $\Box$	
<ul> <li>b) Do you enter into any hold-harmless agreements or waive any legal rights or entitlement you may have against succonsultants, sub-contractors or agents?</li> <li>No □ Yes □</li> </ul>	:h
14. Is the proposer a member of a consortium or has the proposer entered into a joint venture agreement?	
No $\square$ Yes $\square$ If yes, please provide details:	
15. Does the proposer undertake any Underground digging or trenching?  No □ Yes □ If yes, please provide details:	
16. Does the proposer conduct any hot work (welding etc) away from their Principal address?  No □ Yes □ If yes, please provide details:	
SECTION 3 - THE BUSINESS: RISK MANAGEMENT	
<ol> <li>Is the proposer a member of any Association or accredited to any quality systems such as the ISO9000?</li> <li>No □ Yes □ If yes, please provide details:</li> </ol>	
2. If the proposer is a sole practitioner, please provide details of arrangements to maintain service and standards in the ev sickness or holiday?	ent of



3. Does the proposer have written procedures or checklists for the services performed?				
No □ Yes □	If yes, please provide details:			
Does the proposer ag	ree a signed specification with customers before the commencement of a project?			
No □ Yes □	If yes, please provide details:			
Does the proposer ha	ve a formal customer acceptance procedure?			
No □ Yes □	If yes, please provide details:			
Does the proposer rec	quire customers to sign an acceptance letter at the completion of an assignment?			
No □ Yes □	If yes, please provide details:			
What records are kep	t by the proposer of telephone conversations and attendance at meetings?			
What are the propose identified and can be	r's procedures, such as letters of engagement, to ensure that a client's requirements are clearly met?			
	No   Yes    Does the proposer ag  No   Yes    Does the proposer hat  No   Yes    Does the proposer received what records are kep  What are the propose			



9. Does the proposer always obtain satisfactory written references when engaging employees?
No $\square$ Yes $\square$ If yes, please provide details:
10. Prior to providing any contractual indemnity to anyone in respect of intellectual property licensed or sold or shared, does the proposer ensure that you have sole legal rights to such intellectual property licensed/sold/shared?
No □ Yes □
11. Does the proposer have all employees, consultants and sub-contractors assign you their intellectual property rights?
No $\square$ Yes $\square$ If yes, please provide a copy of the standard agreement.
12. Do you ever negotiate contracts in which you do not exclude liability for consequential damages?
No $\square$ Yes $\square$ If yes, please provide details:
13. Do you ever negotiation contracts in which you do not limit your liability for consequential damages?
No $\square$ Yes $\square$ If yes, please provide details:
14. Are all staff trained in security and privacy matters such as phishing/social engineering?
No □ Yes □
15. Do all computers and servers on your network have vendor-defined critical (or similar) security updates/patches applied within 30 days of release by the vendor?
No □ Yes □



## **SECTION 4 - CLAIMS INFORMATION**

1. After full enquiry has the proposer sustained any loss through the fraud or dishonesty of any per						ny person?	
	No □ Yes □	If yes, please p	provide details (pleas	se attach a separa	ate piece of paper if	necessary):	
2.		y, has any claim l any other busine	been made against t ss?	he proposer's bus	siness or any princip	al, partner, direct	or, or employee
	No □ Yes □	If yes, please p	provide details (pleas	se attach a separa	ate piece of paper if	necessary):	
	Date matter notified	Insurer	Claimant (or potential claimant)	Brief description	Amount paid including legal costs	Estimate of liability if not paid	Finalised or open
	No □ Yes □	If yes, please p	provide details:				
4.	•		al, partner, director of spect whilst in this o		•	plinary proceedin	gs or actions for
	No □ Yes □	If yes, please p	provide details:				
5.		-	e questions in this S similar claims from			•	
	If the answer is	<b>No</b> to <u>any</u> of the	questions in this Se	ction, please state	e N/A.		



## **SECTION 5 - INSURANCE COVERAGE**

<ol> <li>Does the proposer currently have Information Technology Liability Insurance in force for the a sought?</li> </ol>				activities for which cover is being
No □ Yes □ I	f yes, please advise t	the following details:		
Insurer:				
Limit:				
Excess:				
Renewal date:				
Number of years cover has been continuously in force:				
principal, partner o terms imposed (ot		·		
SECTION 6 - INSI	JRANCE REQUIR	ED		
Please indicate the Li	mit of Indemnity you	would prefer		
Professional Indemni	ity	Public / Products Lia	bility	
\$1,000,000		\$5,000,000		
\$2,000,000		\$10,000,000		
\$5,000,000		\$20,000,000		
\$10,000,000		\$50,000,000		
Other (specify)		Other (specify)		
Please indicate the exc	cess you would prefe	er		
\$1,000				
\$2,000				
\$5,000				
Other (specify)				



### **SECTION 7 - DECLARATION**

I declare that I am authorised to complete this Proposal Form (Proposal) on behalf of the Proposer and that to the best of my knowledge and belief the statements and particulars in this Proposal are true and correct and no material facts have been omitted or misrepresented. I undertake to inform Berkley Insurance Australia (BIA) of any change to any material fact which occurs before any insurance based on this Proposal is entered into (up to an including the policy inception date).

By completing and signing this Proposal you acknowledge, accept and agree that in underwriting and issuing a policy (including replacement policies) BIA does and will rely on all disclosures, proposals, declarations and representations made by you to BIA.

Date
Name of authorised individual/partner/principal/director
Signature of authorised individual/partner/principal/director