Berkley Insurance Australia Partner Solutions

Partnering for Mutual Success

We have been supporting Underwriting Agencies and Brokers in developing their niche portfolios of business for 15 years. A large number of agencies and brokers have portfolios of business which can be classified as schemes where a specific industry or occupation has had a bespoke insurance product designed to meet the needs of that group of clients.

Our dedicated team is ready to assist you in growing your business.

What we Look for

If you have an Association or portfolio of industry specialised clients we can help! We work with you to set up guidelines so that you can gain efficiencies in your business.

We are able to provide customised solutions for portfolios which meet the needs of the clients via specialised wordings and rates which reflect the risk profile of the client base.

- Established scheme
- Can produce claims data for >5 years
- Can produce portfolio data
- Sound technology based UW system
- Clearly defined business plan
- Mutually beneficial relationship

Products on Offer

- **Public & Products Liability**
- **Professional Indemnity**
- **Management Liability**
- **Association Liability**
- **Office Pack**

Berkley Insurance Australia | a Berkley Company

1300 800 772

berkleyinaus.com.au

Berkley Insurance Company (limited company incorporated in Delaware, USA) ABN 53 126 559 706 | AFSL 463129 t/as Berkley Insurance Australia

Our Structure

We recognise and honour the rich experience that many of our Brokers and Underwriting Agencies have in handling these specialist industries. That is why we delegate underwriting authority to the experienced Broker or Underwriting Agent and allow them to manage their own Affinity led schemes or facilities. No longer the go-between in these matters, the Broker or Underwriting Agency now has greater autonomy and acts as an agent of Berkley Insurance Australia.

Under these arrangements, clients can expect a faster and more streamlined service experience, as their Broker or Underwriting Agency can provide them with quotes and other vital policy information, without delaying matters by referring to our Underwriting Team first.

Dedicated Management

- Tailored reporting
- Portfolio performance analysis
- Provide Detailed Claims data
- In-House Debtors analysis

Our Service Promise

- Dedicated Underwriting Team
- In-House Claims Team
- Dedicated Financial Accountant
- Local Authority with Global Strength
- Tailored wordings
- Marketing Support
- Quick turnaround times

Some of our Partners

ARENA UNDERWRITING

AUZI insurance

BizCover

CENTRESTONE JEWELLERY INSURANCE

Community Underwriting

express insurance.com.au

tasman underwriting

SUA

SURA LABOUR HIRE

Prevail

Contact our Partner Solutions Team

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